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ConEdison *Solutions*, one of the nation's leading energy service providers, offers a wide range of energy procurement and management services to companies, helping its customers successfully navigate the new competitive energy landscape. ConEdison *Solutions* also supplies attractively priced electricity, natural gas, and value-oriented services to residential and small business customers.

ConEdison *Solutions* is a significant retail provider of energy to both commercial and residential customers, focusing primarily on electricity. In an evolving marketplace in which consumers of all types face greater choices, ConEdison *Solutions* possesses a name that stands for the secure delivery of energy and the expertise to provide value-added advice. Our evolving consulting business offers customers the ability to design and operate their energy facilities in a manner that will save energy, reduce costs, and improve workplace conditions.

In addition, we put in place many of the building blocks that will allow us to follow through on our vision of enterprise-wide energy management. Technology applications, such as our Operator Advisory Model, or OAM, provide a framework for efficient data collection and analysis. Our recently launched energy Management Operations Center unites infrastructure engineering, energy acquisition, and information management across an entire enterprise, delivering comprehensive solutions to our customers energy needs.

Our philosophy supports our goals and objectives including the following:

- Focus on the customer:
- Enhance retail commodity offerings;
- Achieve world-class execution;
- Use technology to enhance productivity;
- Pursue accretive acquisitions;
- Enhance solutions development capabilities.

ConEdison *Solutions* has made significant inroads into the greater New York City energy marketplace. For example, two of Manhattan's most distinguished, high-profile landmarks -- the Empire State Building and Rockefeller Center -- have become ConEdison *Solutions* customers.

## CES provides:

- Energy solutions through a broad portfolio of high technology products and services, engineered to function as stand alone or integrated into complete energy management systems;
- Energy information and management systems that are modular in design and capability, facilitating future modifications and/or additions; and
- Assistance in planning, sequencing, and managing energy services for maximum impact, both operationally and financially.

ConEdison *Solutions* recently acquired the assets of the energy and engineering services division of Xenergy, Inc., a Burlington, Massachusetts-based energy services and consulting company.

The Xenergy division primarily provides consulting and performance contracting services to the federal government. The transaction provides ConEdison *Solutions* with Department of Defense and Department of Energy Energy Saving Performance Contracts (ESPC) that allow ConEdison *Solutions* to be a preferred provider of energy-related services to the federal government. Utilizing the ESPCs, agencies are able to make capital improvements to enhance energy efficiency in their facilities without depending upon congressional appropriations.

The acquisition includes the purchase of contracts for work completed and in progress at Fort Hamilton in Brooklyn, New York, Hanscom Air Force Base in Bedford, Massachusetts, the John F. Kennedy Library in Boston, Massachusetts and other government facilities.

ConEdison *Solutions* is a subsidiary and registered trademark of Consolidated Edison, Inc. (NYSE: ED). More information can be obtained by calling 1-888-210-8899 or visiting the ConEdison *Solutions* website at <a href="https://www.conEdSolutions.com">www.conEdSolutions.com</a>. You can also visit the Consolidated Edison, Inc. website at <a href="https://www.conedison.com">www.conedison.com</a> for information on all of the Consolidated Edison companies.